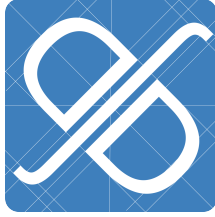

[Client Name Here] Quote



The Djaodjin Team

588 Sutter St. #237A
San Francisco, CA 94102
info@djaodjin.com
+1 415 697 2742

To:

Date: [Enter Date Here]

[Enter Client Address,
Email
and Phone Number Here]

Objective

[Enter a presentation overview of the project]

Expectations

The web application is developed and deployed in two phases. First there is a one-time bring-up phase of a minimum viable product on the web. The cost of the bring-up phase is fixed, payable half upfront and half at sign-off.

After sign-off, the monthly maintenance charge for hosting, security and backup, either on a Mallspace or Streetside plan is due every month as long as the product is live on the Djaodjin platform.

After sign-off, a (renewable) retainer can be paid for incremental changes to the product. Updates are recorded and charged on a hourly basis, taken out of the retainer.

The Djaodjin Team aligns its incentive to the success of its clients so the time to investigate and fix 500 errors that pop-up live in production are never charged.

Djaodjin will provide

- software development services
- installation and hosting
- maintenance services

[Client Name] will provide

- direction and leadership
- initial database content
- use case diagrams and page layouts

Budget

Minimum Viable Product

Description	Price
<i>Secure Deployment Setup (Linux/PostgreSQL/nginx)</i>	
Installation and Configuration (+SSL Certificates)	
Data Migration	
<i>Backend Logic (Python/Django)</i>	\$ [amount]
User Registration (DjaoDjin firewall)	<i>included</i>
Payment Processing (DjaoDjin firewall)	<i>included</i>
[Client's Product Logic, Item 1]	\$ [amount]
[Client's Product Logic, Item 2]	\$ [amount]
[Client's Product Logic, etc.]	\$ [amount]
<i>Frontend Logic (Javascript/HTML/CSS/PNG)</i>	
Interactive Design	\$ [amount]
Visual Design	\$ [amount]
Artwork	\$ [amount]

Long-term Support Agreement

Description	Price
<i>Mallspace Uptime Guarentee</i>	
Hosting, Security, and Backup	\$69 / month
Development Retainer for [amount] hours	\$ [amount]
<i>or Streetside Uptime Guarentee</i>	
Hosting, Security, and Backup	\$189 / month
DNS Registration	\$ [amount] / year
SSL Certificates	\$ [amount] / year
Development Retainer for [amount] hours	\$ [amount]

Signatures

_____ Date: _____

Sebastien Mirolo, CEO of DjaoDjin inc.

DjaoDjin Inc.
588 Sutter St. #237A
San Francisco, CA 94102
smirolo@djoajdin.com
+1 415 697 2742

_____ Date: _____

[Enter Client Name Here]

[Enter Client Address, Email and Phone Number Here]

Appendix A: Use Case Scenarios

Use case scenarios describe the individuals involved (*identity*), the *context*, the *desired outcome* for those individuals and the steps to achieve it through the product.

Card 1: [Steve looks for ...]

Card 2: [Xia posts a comment on ...]

Card N: [etc.]